

## THE JOY OF WORKING

(Reprinted from Lord & Thomas' "Jubilant Advertising.")

Think not, Sir Man-of-Lesure, as you peep lazily through your heavily-curtained window at the scurrying 7-o'clock crowd on the way to its daily toll, that you have the best of it because you can snuggle back beneath your luxurious coverings and sleep until Jeems or Meadows brings your morning coffee and paper and asks if you prefer the Yellow Dragon or the Green Devil for your forenoon spin.

Do not lay the flattering unction to your soul that yours is the happier lot. Yonder youth with swinging step, with fists dug deep into the pockets of his thread-bare coat and a cold lunch-eaten wrapper in paper tucked beneath his arm, tastes a finer, sweeter joy than all your luxury can bring.

His is the pleasure of incentive—the glory of work.

For there is a zest to it all. The quick spring from bed at the alarm clock's summons, the hastily-swallowed breakfast, then out into the wine-like air of early morning. To work—vigorous work of brain or brawn, whether it be pegging away at a desk or directing the eternal grind of clanking machinery.

It is occupation—accomplishment! Do not pity these work-a-day folk. Save your sympathy for the hapless and hopeless idle fellows—the unfortunates or unwilling, alike commiserable.

Joy goes with the working masses. There is joy in the noonday luncheon, whether in a gilded cafe or a cold snafel hastily devoured "before the whistle blows."

The evening meal is a feast to the weary man, and his well-earned rest is the greatest joy of all.

Hard work is the best of all cures for insomnia.

Thank God you can work!

Though your office labor strains your nerves and racks your brain, though the "shop" takes the best of your strength and vitality—be glad to be living, an active part of the working world.

You must earn your amusements before you can enjoy them. Emul has no part in the strenuous life.

Be glad, for conscience sake, that you are not one of those most miserable of all men, a fellow without a job—

a human machine standing idle, rasting and losing its value from disuse.

Thank God you can work!

When sorrow and grief come, when you seek to forget, to crush our cruel thoughts, thank God that you can absorb yourself in your occupation, plunge deep into the details of your duty.

Thank God that you can work—that you can grasp your pay envelope and say, "This is mine, the rightful pay for the labor of my brain, the just earnings of my strong right arm."

Be thankful, Employer as well as Employee, for the joy of working.

You know the pleasure of it. Do not deceive yourself by the promises (nine times in ten a pleasant little fiction) that by-and-by you will retire, ease up, and your life in idle luxury.

The business game is not alone for the pleasure of the spoils, but for the joy of playing it.

What the world may call greed and avarice you know to be the fascination of success—the intoxication of accompanying it—it will keep you untiringly at it—on your mettle in the battle—till the end of life.

For life is work.

And work is life.

D. HERBERT MOORE.

## Woman's Clubs.

### Ladies' Literary Club.

Friday's meeting of the club was a most interesting one, the entire programme being devoted to a study of Browning. Dr. William M. Paden of the First Presbyterian church gave an able and instructive talk on "How to Become Acquainted With Browning."

Dr. Paden advised his listeners to study first the lesser poems and those less commonly misunderstood, thus becoming familiar with the style of the writer. He advised the very simplest of poems, "The Pied Piper" to begin with, and showed how, step by step, the students might proceed to "The Ring in the Book."

Mrs. Armstrong of Los Angeles gave a number of dramatic readings from

Browning, prefacing the rendering of each poem with an explanation of the story embodied.

Two excellent musical numbers were rendered by the Elster quartette, composed of the Misses Larson, Harley, Clayton and Anderson. The quartette has been trained by R. H. Quay and showed very great progress. A great deal of routine business was transacted. At its next regular meeting the club will elect officers for the coming year.

The current events and current literature section of the Ladies' Literary club will meet next Friday at 2 o'clock. Mrs. Hugh Park will review "The Cities of the Sun," by George Woodward Warder; Mrs. Arthur Bird will give a resume of William Dean Howells last book of essays, "Literature and Life," and Miss Buchanan will read a paper on "Native Writers." As it will be necessary to elect a chairman for the coming year a full attendance is urged.

The tourist section of the Ladies' Literary club held its annual election at the last meeting, and the following officers were elected for next year: Mrs. G. L. Nye, chairman; Mrs. R. C. Woodruff, assistant chairman; Mrs. S. P. Fenton, secretary, and Mrs. E. D. Miller, critic.

The Clifton will meet Tuesday at the home of the president, Mrs. Selden J. Clawson. Two topics will be presented by the members, "Present Day Novelists," by Mrs. Fannie Y. Clayton, and "Present Day Poets," by Miss Catherine Culmer.

The officers for the music section of the Ladies' Literary club for the next year are Mrs. W. A. Neiden, chairman; Mrs. Peabody, assistant chairman, and Mrs. W. F. Loomis, secretary.

The home and education section of the Ladies' Literary club will meet tomorrow afternoon at 4 o'clock. As the school problem is to come up a full attendance is urged.

The German section of the Ladies' Literary club will meet Thursday at 10:30 o'clock at the club house.

Meeting of the Salt Lake City parliamentary class will be held at the Ladies' Literary club Thursday at 3:30. This will be the last meeting of the sea-

son, and it is desired that a full attendance of members be present.

### Euphemism.

Mrs. C. Jones was humiliated to discover

that her little 7-year-old daughter was acquiring the habit of alluding very freely to the devil, and at last she told her determinedly that a repetition of the obnoxious word would bring severe punishment.

The child knew that her mother was in earnest, so she set a seal on her lips.

At last she seemed to have forgotten it, but one Sunday Mrs. Jones, who had been too ill to go to church, asked her if she could tell what the minister had preached about in his sermon.

"Oh, yes," she answered. "He preached about our Lord going up into the mountain and being tempted by—by—the gentleman who keeps hell."



## SIEGEL'S

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### ARE MATCHLESS.

That's a statement we are prepared to substantiate to the fullest. The whole basis of this business rests on our ability to show you better clothing at a lower price than any other house in Salt Lake. In our variety of suits at \$15.00 and \$16.50 we present styles and values that are not to be found outside of a custom tailor's creations, yet they are here, ready to wear and guaranteed unobtainable. We want to say this to you—if you have been paying somebody else \$20.00 or \$22.00, or perhaps some tailor \$35.00 for a suit, let us show you what \$15.00 or \$16.50 will buy here. The investigation will cost you nothing, but you'll see the value duplicated, the satisfaction assured and the certain saving in supplying yourself from our stock.

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61, 63, 65 MAIN STREET.

# LACE CURTAIN, BEDSPREAD AND LINEN SALE!

Trading Stamps  
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THE GREATEST BARGAINS IN BEDSPREADS, LACE CURTAINS, TABLE LINENS, NAPKINS, TOWELS AND SHEETS, PUT ON SALE MONDAY

### TOWEL BARGAINS

10c value heavy bleached Turkish towels, this sale, each—

6½¢

38x20 in. heavy cream Turkish towels, 16 1-2c value, this sale each—

12¢

45x20 in. heavy bleached Turkish towels, 20c value, this sale, each—

14¢

65c bedspreads, this sale—

49¢

17x34 cream linen huck towels, colored hemmed border, this sale, each—

12½¢

24x48 large bleached honeycomb towels, 17c value, this sale, each—

12¢

18x36 fine bleached Turkish towels, 18c value, this sale, each—

12½¢

42x21 in., 35c value, cream German damask towels, hemmed end, this sale, each—

24¢

### BIRDSEYE COTTON

10 yds. 18-in. medicated bird-eye cotton, this sale, piece—

47¢

### WRAPPER SALE

Good dark wash wrappers—

49¢ and 89¢

### TABLE LINEN SALE

50 in., 25c value, red and white table linens, this sale—

17¢

56-in., 40c value turkey red table damask, choice styles, this sale—

29¢

58-in., 50c value Turkish red table damask, choice style, this sale—

38¢

54-in., 40c value, bleached table damask, this sale, yard—

29¢

60-in., 60c value fine cream German finished table linen, this sale—

45¢

60-in., 65c value fine bleached German table linen, this sale, yd.—

48¢

64-in., 75c value heavy cream German table linen, this sale, yd.—

59¢

60-in., 90c value fine bleached table linen, this sale, yard—

69¢

66-in., 95c value heavy cream, all-linen German damask, plain center, this sale yard—

69¢

72-in., \$1.25 value, very fine all-linen bleached damask, German finish, this sale—

89¢

### BEDSPREAD SALE

Large white honeycomb bedspreads, 95c value, this sale, each—

74¢

\$1.50 value, full-size, heavy honeycomb bedspreads, this sale, each—

\$1.19

\$1.25 value, large white bedspreads, this sale, each—

95¢

\$1.50 value, full-size, heavy honeycomb fringed bedspreads, this sale, each—

\$1.19

\$1.75 value, full-size, heavy crocha bedspreads, this week, each—

\$1.39

\$2.50 value, fine Marseilles bedspreads, choice patterns, each—

\$1.85

\$3.75 extra large, satin finish, white Marseilles fringed bedspreads, this sale—

\$2.89

### BED SHEET SALE

2 1-2 yds. square, good unbleached sheets, cheap at 70c, this sale—

50¢

### LACE CURTAIN SALE

2 1-2 yd. white lace curtains, 75c value, this sale, pair—

49¢

2 3-4 yd. Nottingham white lace curtains, \$1.15 value, pair—

79¢

3 yd., \$1.25 value, white Nottingham lace curtain, this sale, pair—

95¢

3 1-2 yds., \$2.75 value, fine white Nottingham lace curtains, choice designs, this sale, pair—

\$1.98

3 1-2 yds., \$3.65 value, fine white Nottingham lace curtains, wide width, this sale, pair—

\$2.59

Irish Point lace curtains, \$4.00 value, this sale, pair—

\$2.95

### BED SHEET SALE

2 yds. by 2 1-2 long, good 60c bleached sheets, this sale, each—

48¢

36x42 bleached pillow cases, each—

7½¢

### TABLE NAPKIN SALE

18-in., 85c cream linen napkins, with border, this sale, dozen—

89¢

18-in., \$1.00 value, cream linen napkins, with red border, this sale, per dozen—

79¢

5-8 bleached napkins, 45c value, per dozen—

59¢

21-in., good bleached napkins, \$1.25 values, this sale, dozen—

98¢

21-in., all-linen, bleached napkins, \$1.65 value, this sale, doz.—

\$1.29

22-in., \$2.25 value, fine bleached all-linen napkins, this sale, doz.—

\$1.69

24-in., \$2.75 value, very fine bleached, all-linen German napkins, this sale, dozen—

\$2.19

24-in., \$3.75 value, extra heavy all-linen, cream German napkins, satin finish, this greatest snap in napkins, per dozen, this sale—

\$2.69

### MONEY SAVED IN

### GENT'S AND BOYS' GOODS

Men's 35c honeycomb Balbriggan underwear, this sale—

25¢

Men's fine, 65c silk stripe and finish Jersey underwear, this sale, each—

37½¢

Men's heavy white unlaundered shirts, double front and back, this sale, each—

35¢

Men's 12 1-2c brown and black seamless socks, pair—

7½¢

Men's lace and silk stripe colored hose, seamless, 25c value, this sale—

16¾¢

Gent's fine, 40c silk four-in-hands, new styles, this sale—

25¢

25 doz. boys' sample straw hats, all go at—

25¢ and 50¢

Boys' 35c blouse waists, each—

25¢

Boys' 65c wool knee pants, the snap of the season, pair—

39¢

### MUSLIN UNDERWEAR BARGAINS

Children's good muslin pants, three tucks, this sale, pair—

15¢

Ladies' good muslin pants, 3 tucks, 25c value, this sale, pair—

17¢

Ladies' 65c cambric skirt chemise, hemstitched yoke and shoulder, this sale, each—

48¢

Ladies' good 65c muslin night gowns, tucked yoke and back, full size, this sale—

45¢

Ladies' 75c value cambric night gowns, trimmed yoke, full size, this sale—

59¢

Ladies' \$1.50 value fine nainsook night gowns, embroidery trimmed yoke and sleeve, this sale, each—

\$1.15

Ladies' good muslin skirts, tucked and ruffle, 50c value, this sale, each—

29¢

15 doz. Ladies' fine cambric and nainsook skirts, lace and embroidery trimmed, \$1.50 value, this sale, each—

\$1.15

\$3.50 value, this sale—

\$2.69

Ladies' 75c cambric, wide ruffle, lace trimmed drawers, this sale—

59¢

Waist sale, 50 doz. wash waists—

39¢ Up.

NEW YORK CASH STORE